

value**PROFESSIONALS**

Founding	1998 in Zurich (as a favorite buddies & value drivers)
Office & Address	value PROS , Aargauerstrasse 1, CH-8048 Zürich T: +41 788 630 517 E-Mail: contact@valuepros.ch
Managing Partner	Daniel O. Schindler Advisor. Matchmaker. Motivator Dr. Peter P. Acél Analyst. Consultant. Realisator
Core Partner	Dr. Acél & Partner AG in CH-8048 Zürich D. SCHINDLER CONSULTING in CH-8808 Pfäffikon SZ Network Partners – depending on scenario & contract ETH Zürich (Eidg. Technische Hochschule in Zurich)
Network	Independent crew set-up depending on mandate Advisory pool in Europe with 40 professionals
Advisory Services	Audits, Consultancy, Strategy and Conception, Business Reviews, Process Skills, World of Logistics, Value Drivers (on-the-job scenario & implementation), Task Force Motivators, Supervision and Monitoring, Part-time Management (strategic or operational), Sparring Partners, Principals & Management Teams
Experts in	Value Creation. Process Management. Logistics. Innovations. Extensions. Sourcing & Manufacturing. Technology Transfer Management & Licensing. Markets Penetration. Distribution. Quality Services. M&A Support & Company Revitalization. Positioning.

Management Services **Company-Fit-Check** (Check-up Value Driver Factors)
5P-Methode© (Copyright © by Schindler & Acél)
Sparring Partners (2nd Opinion, Workout Buddies)

Our key services are based on the value driving factors offered by the client's company or its brand portfolio.

- Evaluation of key success factors
- Identification of potential in new segments
- Empowering innovation process
- Develop new business areas and conquer new markets
- Transfer of inhouse skills into new areas
- Audits and coaching for value optimizing programs
- Supervision and Monitoring (combined 5P's-Method)
- Sparring Partners and 2nd Opinion Coaching

Industries **Our know-how & how-to** (experiences & references)

2

- Automotive / Machinery & Metallurgic / Sanitary and Heating / ePower
- High Tech / Precision markets / Digital / Security & Safety / CCTV / Traffic
- Private Banking / Private Equity / Investors
- Brand Companies / Foods & Near-Food / Retail
- Textile Industry / Fashion Brands / Optical Manufacturer / Sports & Resorts
- Luxury Goods / Swiss Made Watches
- Rights Marketing for Copyrights © / Trade Mark TM / Licensing Management

Effort & Comfort Model **Flat-Fees / Daily Rates:** (eg. ASCO Rules) for services like audits, strategy and conception, operative realization, time management, supervisor support and monitoring

Participation Model: our very sportive compensation model involving reduced retainer fees combined with a success fee, as so-called performance participation, on all our achievements during the successful project

Our Excellence

With our client’s permission, we present the following successful projects.



Identification of new segments & markets opportunities



Redesign of production process and distribution layout



New business matchmaker of the top-segment scenario involving LAUFEN/ROCA and ALESSI SpA

The founding partner of value**PROFESSIONALS** are:

3

Daniel O. Schindler

Navigator and value driver, creator and developer of new business stories,
 Matchmaker in M&A opportunities, coach & task force motivator,
 Expert in company re-vitalization and re-positioning,
 Advisor in rights marketing & licensing, copyright © / ™ management
 Owner & Principal of D. SCHINDLER CONSULTING in CH-8808 Pfäffikon SZ.

Daniel serves as managing partner to value**PROS**, Zurich, Switzerland

Dr. Peter Acél

CMC consultant and management driver, time-oriented in ready-to-market,
 Expert in process & production matter, analyst for solutions and logistics
 Owner of Dr. Acél & Partner AG in CH-8048 Zurich.
 Lecturer at ETH Zurich

Peter serves as managing partner to value**PROS**, Zurich, Switzerland